



PURSHALTH⁺

Earnings Presentation

9M 2025 - October 2025

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9M 2025 Performance Highlights

Solid performance in 9M 2025 underpinned by a strong Q3, with significant contributions from both Care and Cover verticals

Group Financial Results (YoY)		Care (Healthcare)				Cover (Insurance)	
		Hospitals	Diagnostics	Procurement	Technology	Health Insurance	
Revenue	AED 20.1 Bn +6% ▲	Revenue AED 14.4 Bn +3% ▲				Revenue AED 5.7 Bn +13% ▲	
EBITDA	AED 3.5 Bn +11% ▲						
Net Profit	AED 1,550 Mn +8% ▲	EBITDA AED 2.7 Bn +4% ▲				EBITDA AED 778 Mn +42% ▲	
EPS (LTM) YoY growth	AED 0.16 +63% ▲	Patient Interactions 7.7 Mn +11% ▲				Gross Written Premium AED 5.9 Bn +7% ▲	

Notes: Patient Interactions includes UAE hospitals and clinics along with UK hospitals. Care vertical also includes Eliminations. HHG not included in above results yet, HHG will be consolidated from 1st October 2025.

Q3 2025 Key Highlights

Accelerating growth through strategic acquisitions, strong collaboration and continuous innovation elevating clinical excellence, specialized care, and regional reach

Care (Healthcare)



Acquisition of Hellenic Healthcare Group

Successfully completed the **€800 million** acquisition of a 60% stake in HHG, a leading healthcare group operating **11 hospitals and 23 diagnostic centres** across Greece and Cyprus.

HHG financials will be consolidated in **Q4 2025**.



SEHA Partnership with Schoen Clinic Group

SEHA partnered with **Schoen Clinic Group**, Germany's leading rehabilitation & mental healthcare provider, to deliver world-class In-patient & Out-patient rehabilitation services, enhancing SEHA's capabilities and establishing Sheikh Tahnoon Bin Mohammed Medical City (STMC) as a **regional Centre of Excellence** for **rehabilitative** care.



Advanced Precision Technology: HistoSonics Histotripsy Deployed at Tawam Hospital

A groundbreaking noninvasive therapy that uses focused sound waves to mechanically destroy diseased tissue - without heat, radiation, or surgery - has been introduced for the treatment of liver tumors. **The UAE becomes the 3rd market globally**, after the USA and Hong Kong, to adopt this innovative technology.

Q3 2025 Key Highlights

Accelerating growth through strategic acquisitions, strong collaboration and continuous innovation elevating clinical excellence, specialized care, and regional reach

Care (Healthcare)



Landmark Achievements in Complex Care

SEHA's landmark achievement in Thoracic oncology; successfully completed highly complex, high-risk **Stage IV thymoma debulking surgery,**

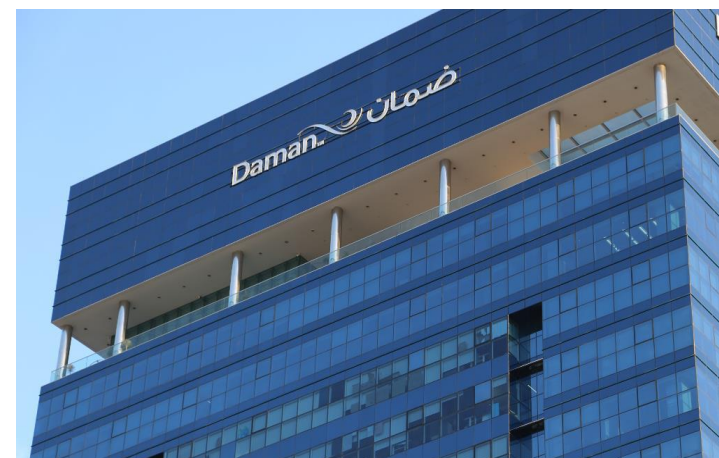
SSMC performs Abu Dhabi Region's 1st Auditory Brainstem Implant & Sleep Apnea treatment through Hypoglossal Nerve Implant marking a major milestone in regional healthcare.



Rafed Partners with Abu Dhabi Gov't to Create Regional Vaccine Distribution Hub

Appointed as the **logistics partner** for the Department of Health's regional vaccine distribution hub, delivering **world-class vaccine distribution** across the Middle East, Africa, and South Asia.

Cover (Insurance)



Transforming Operations Through AI

Daman has deployed an **AI-powered Document Intelligence Platform**, transforming the processing of **over 60 million documents annually** enabling intelligent automation, faster turnaround, higher accuracy, and substantial operational efficiency gains.

A patient is lying on a table inside a large medical scanner, viewed through a circular opening with a blue glow. A healthcare professional in blue scrubs and gloves is standing next to the patient, adjusting the table. The patient's head is secured with a blue cushion and a metal frame. The background shows a clinical setting with other people and equipment.

Overview & Strategy



A Transformation Leader Across Healthcare and Insurance

Sustaining Market Leadership Across Our Expanding Footprint



World-Class Operations and Facilities, Fueled by Excellence and Innovation

Care (Healthcare)

- Hospitals
- Diagnostics
- Procurement
- Technology

Cover (Insurance)

- Health Insurance
- Property & Casualty (future)

Notes: PureHealth's investment in US publicly listed Ardent Health (ARDT) is classified as a minority equity investment (21%)



Strategy Focused on Growth, a Patient-Centered Ecosystem and Technological Enablement



Solidify Growth In Core Platforms

- **Market share expansion across key platforms** by leveraging scale and strategic positioning
- **Stronger earnings visibility and margin expansion** driven by capabilities enhancement and operational scale-up
- Margin and revenue growth bolstered by scaling **high-complexity procedures**



Unlocking Growth Through Digital and AI Enablement

- **Monetizing patient ecosystem through advanced digital capabilities**, driving efficiency, data-driven insights and value creation across the network
- **AI-powered solutions, analytics and predictive models** elevate operational and clinical efficiencies across the network



Strategic Expansions through M&A

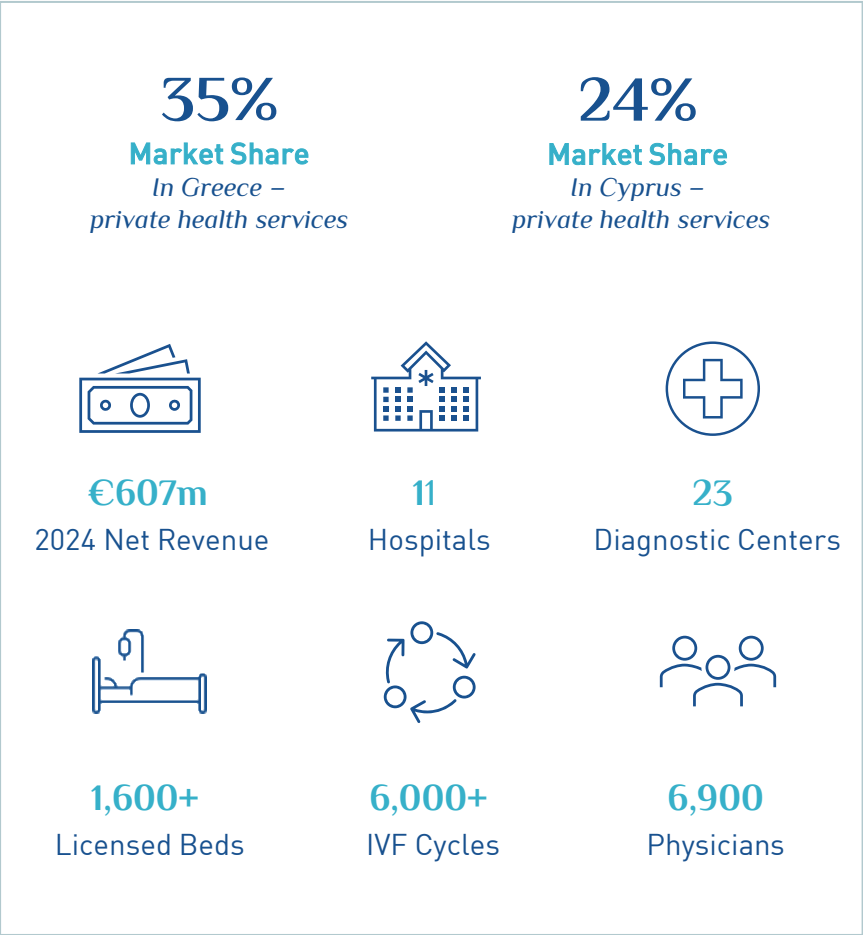
- **Strategic global expansion focused on value creation**, and aligned with core healthcare competencies
- **Seamless integration of acquired assets** to accelerate synergies and operational consistency

40 Million+ Patient Touchpoints



Continued International Expansion via Strategic Entry into Greece and Cyprus

Successful Completion of the HHG Acquisition, to be Consolidated from Q4 2025





Continued International Expansion via Strategic Entry into Greece and Cyprus

Key Drivers, Market Dynamics, And Strategic Rationale Underpinning The HHG Acquisition



Demographic Tailwinds

Greece has one of Europe's fastest-aging populations (~36% aged 65+ by 2050), **driving long-term demand** for hospitals, chronic care, diagnostics, and rehabilitation



Market Leadership and Integration

Largest private healthcare operator in Greece and Cyprus and the only fully integrated platform across hospitals, maternity/IVF, diagnostics, home care, procurement, and digital health - **serving as Greece's primary provider of complex care**



Favorable Market Dynamics

Sustained private-sector growth driven by under-funded public hospitals, high out-of-pocket spending (~9–10% of GDP on healthcare), faster-than-Europe GDP growth, and a strengthened credit rating following historic debt reduction



Strategic Platform Expansion

Builds on the **Circle Health Group** acquisition in the UK, extending PureHealth's European presence and enabling **synergies in procurement, technology, and clinical expertise** in adjacent markets

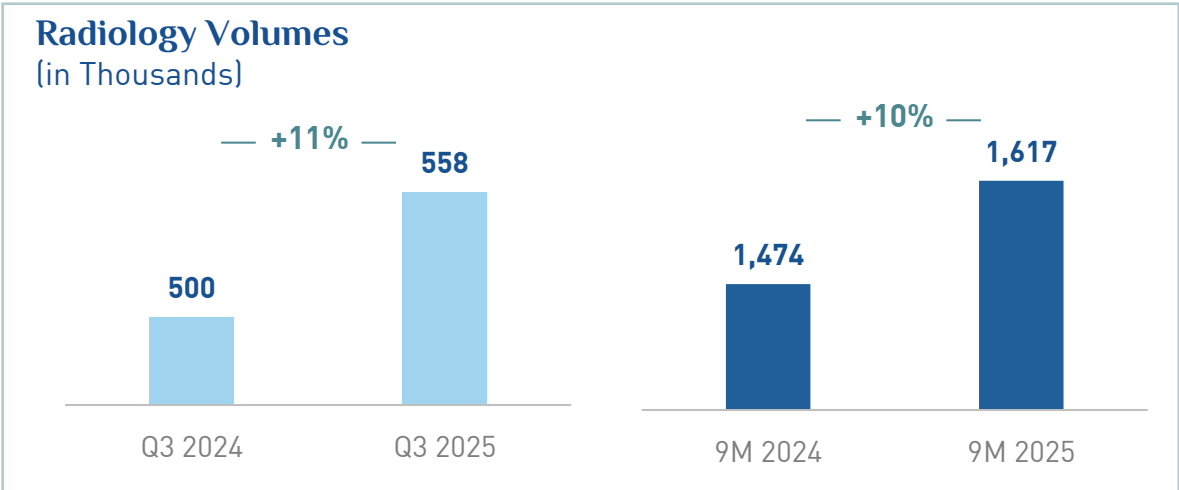
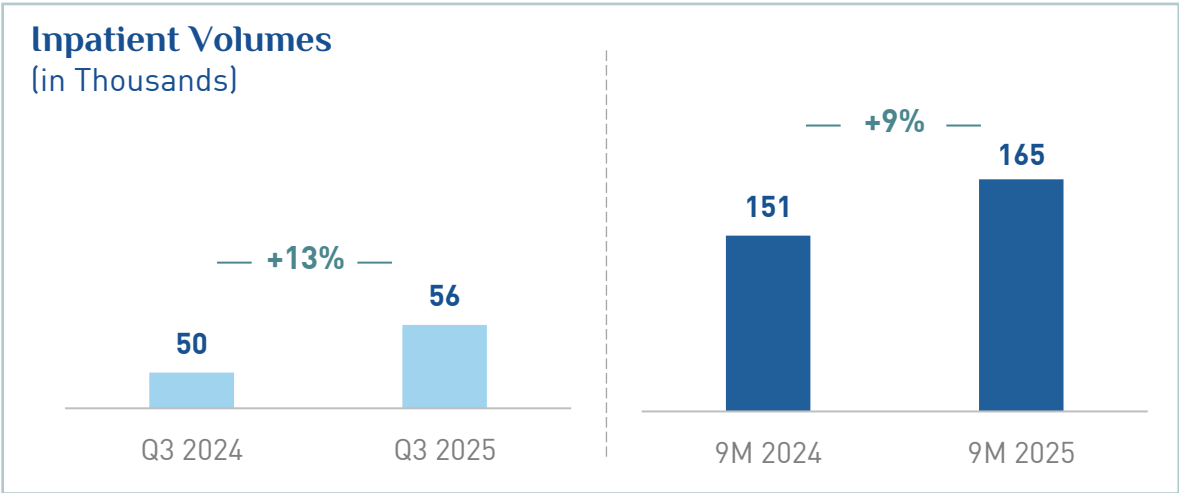
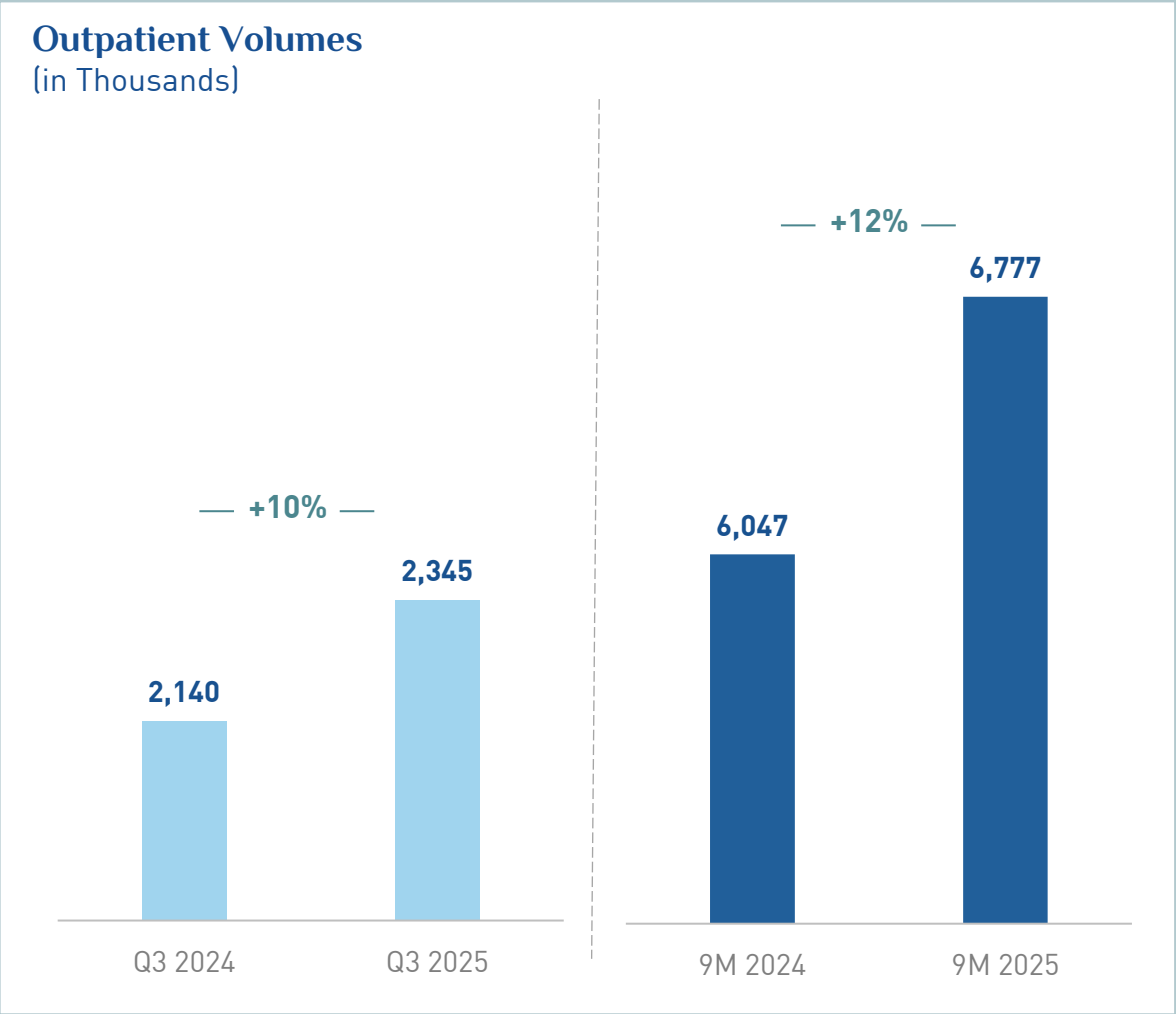


Segment Review



Care: Strong Growth Across Key Metrics

Healthcare

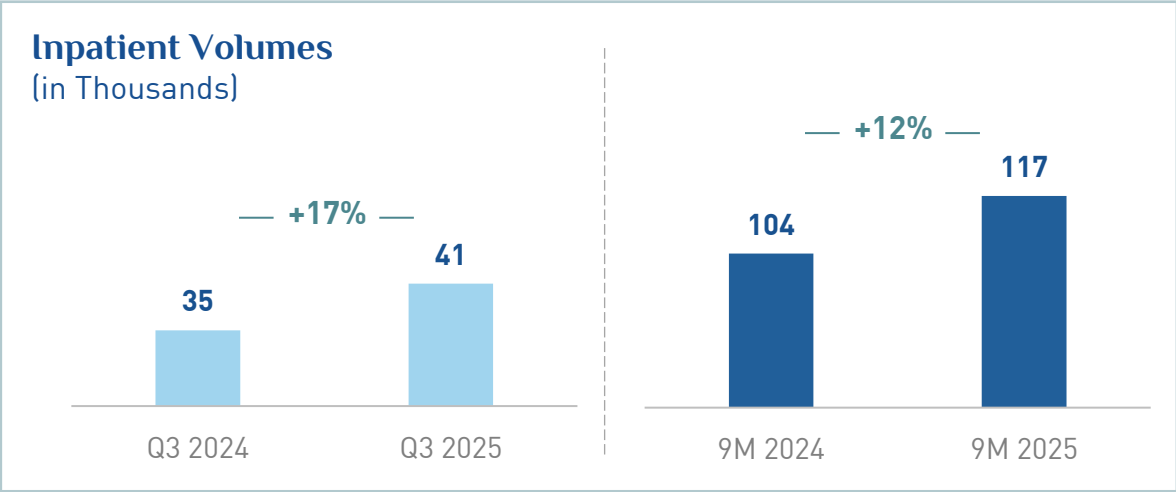
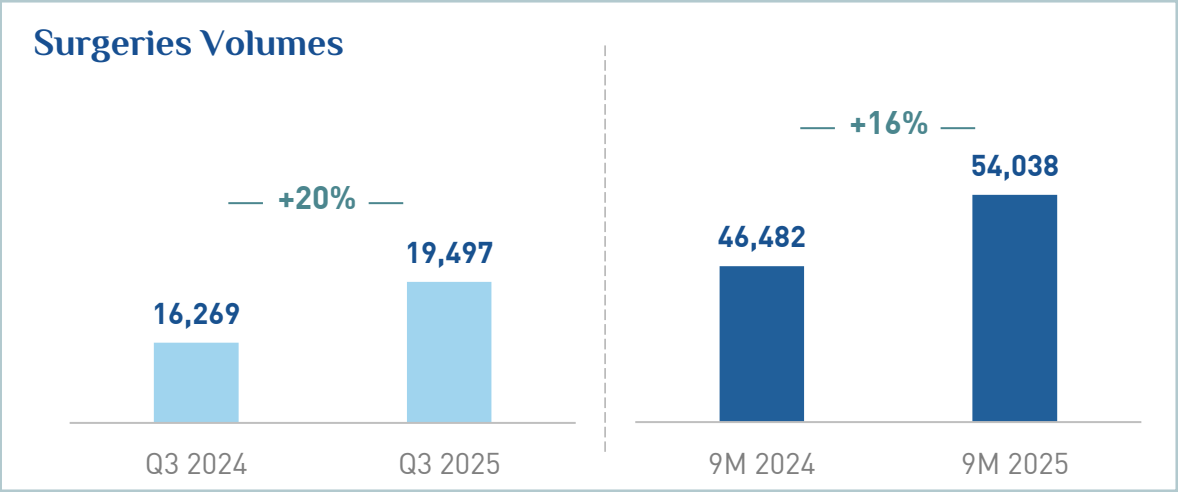
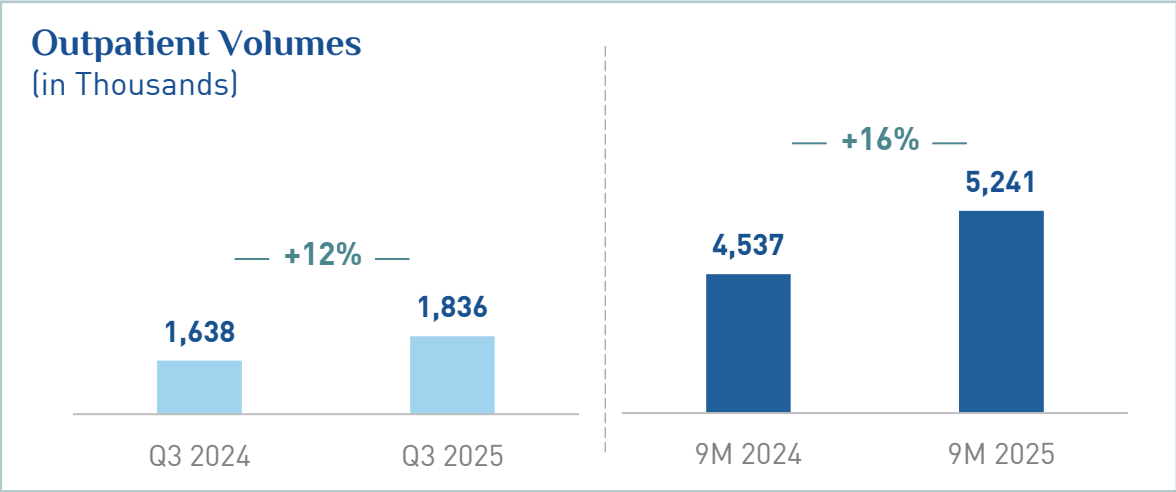


Notes: Care vertical includes Hospitals, Diagnostic, Procurement, Technology and Eliminations. Outpatient and Inpatient volumes includes UAE hospitals and clinics along with UK hospitals. HHG volumes are not included.



UAE Care: Growth in Demand Driving Improved Bed Utilization

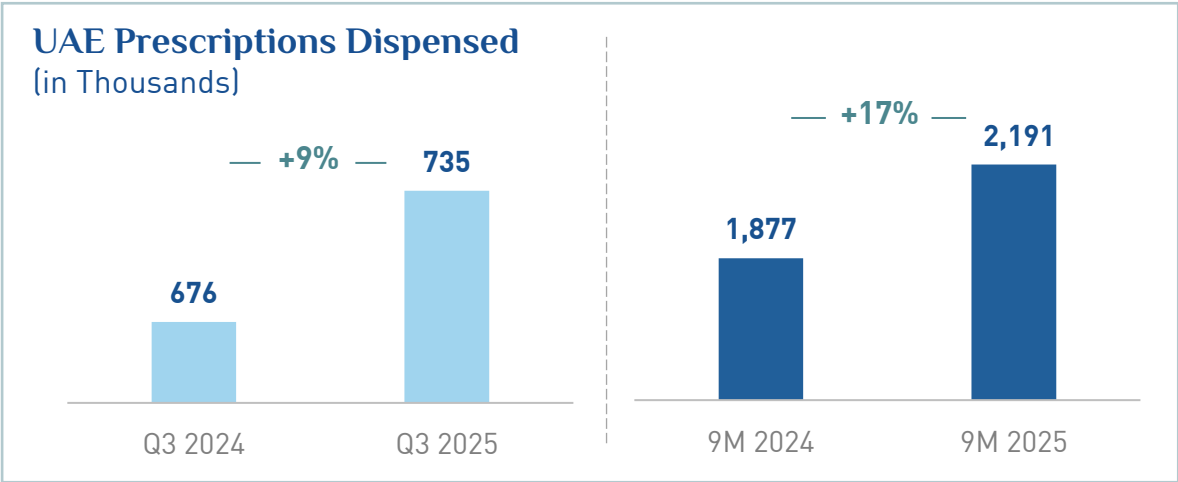
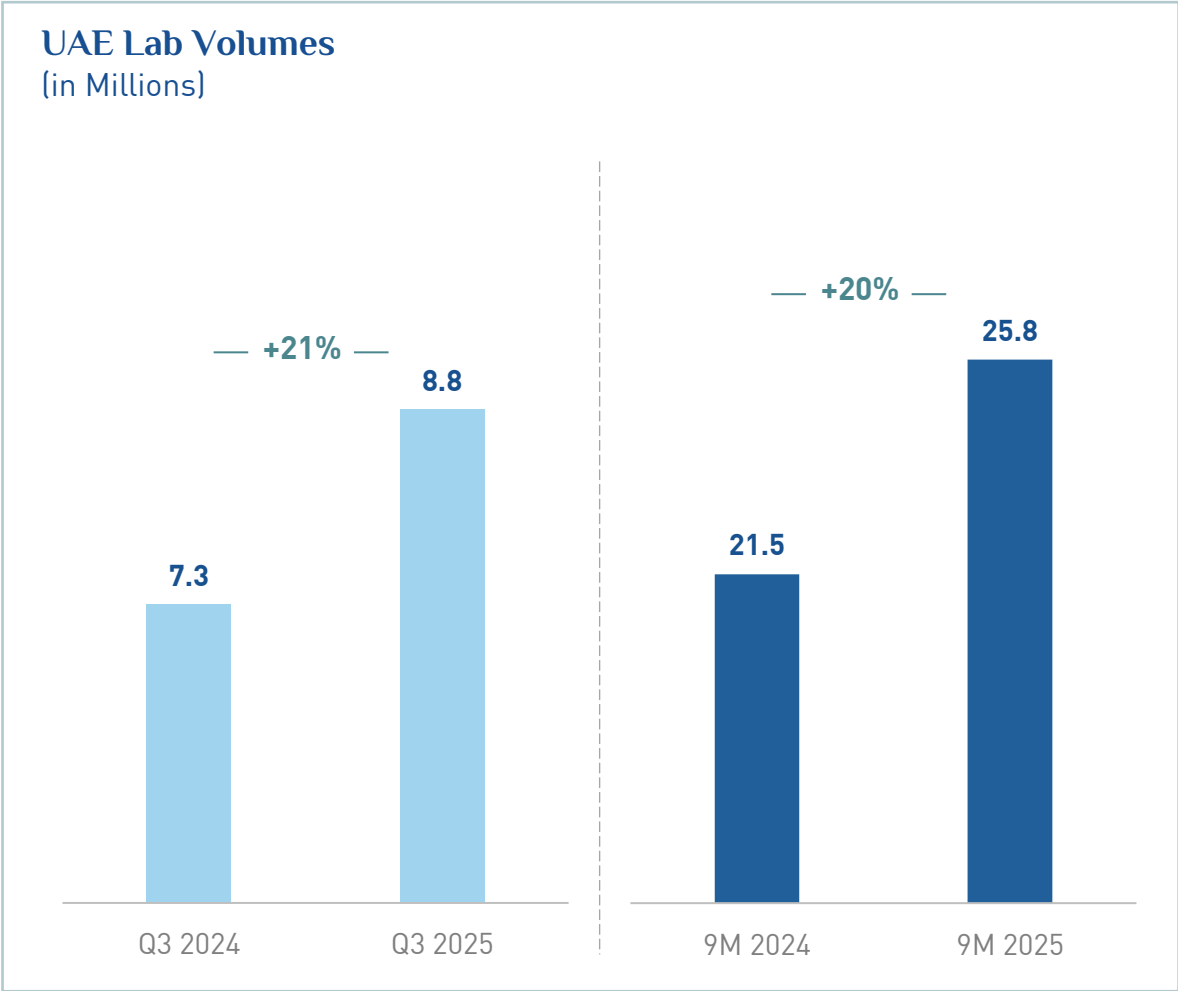
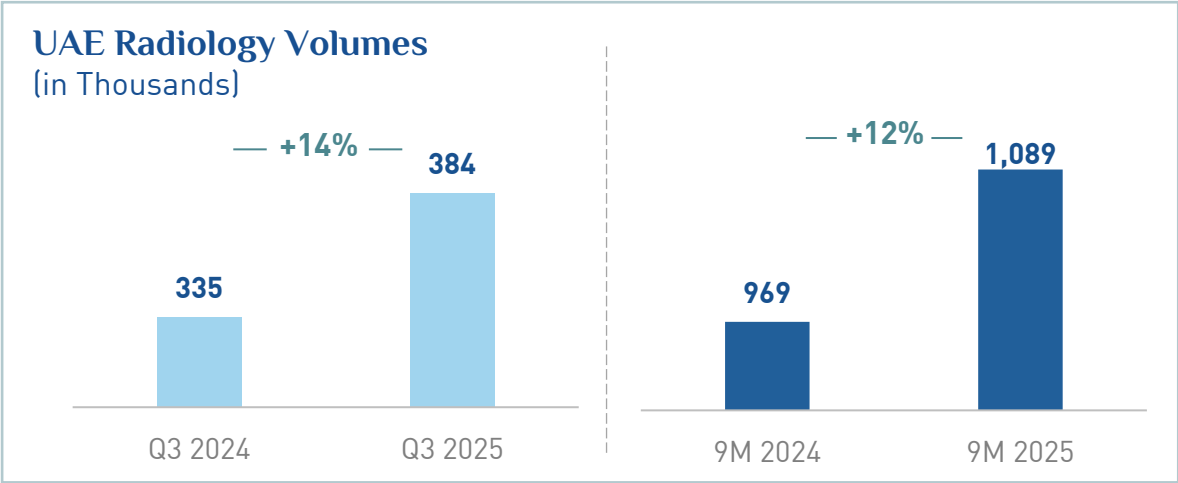
Healthcare





UAE Care: Strong Growth Across Key Metrics

Healthcare



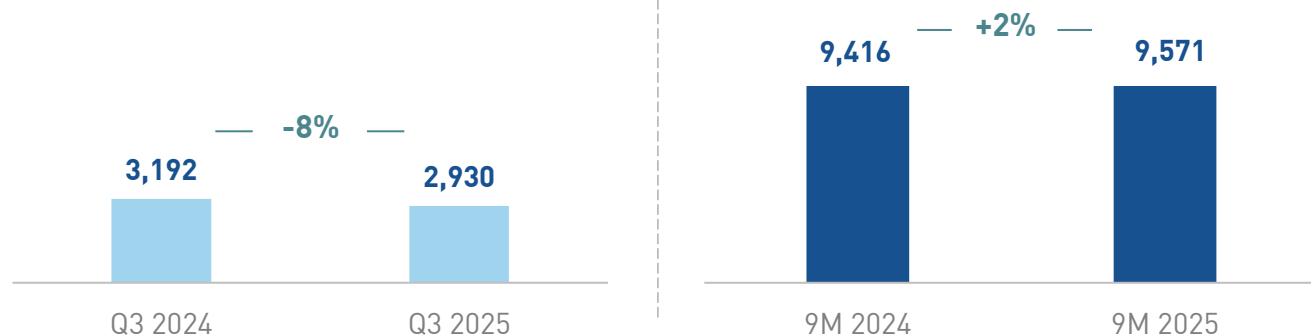
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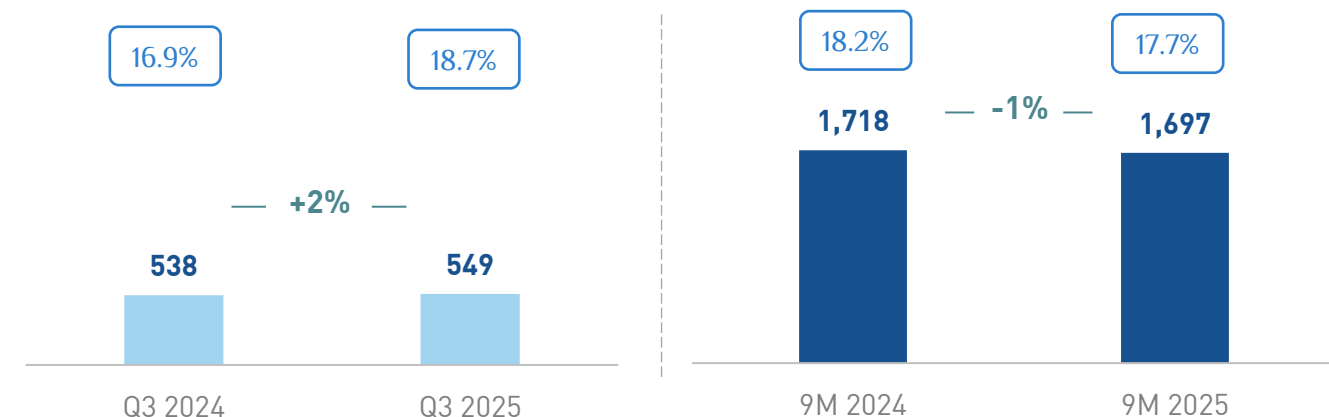
UAE Care: Patient-Driven Growth Supported by Service Expansion

Healthcare

Revenue (in AED Mn)



EBITDA / Margin (in AED Mn, %)



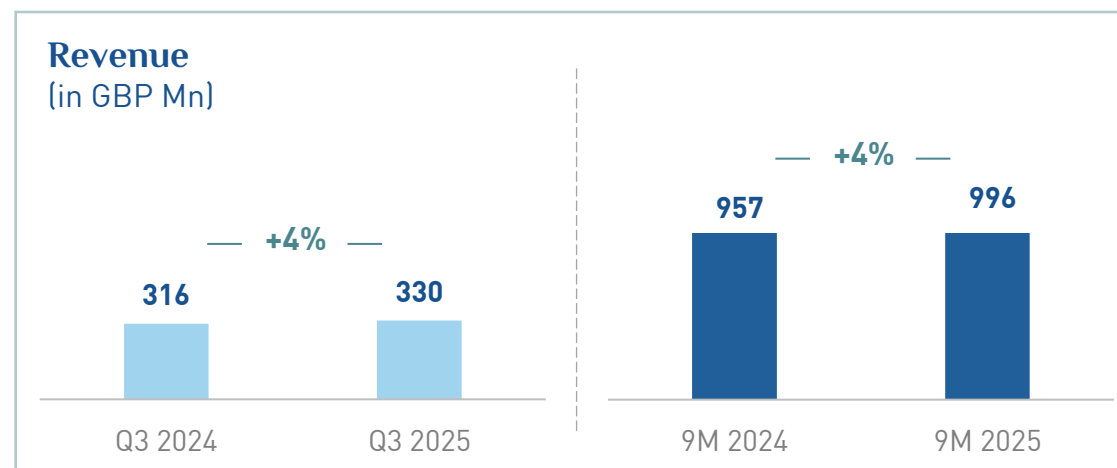
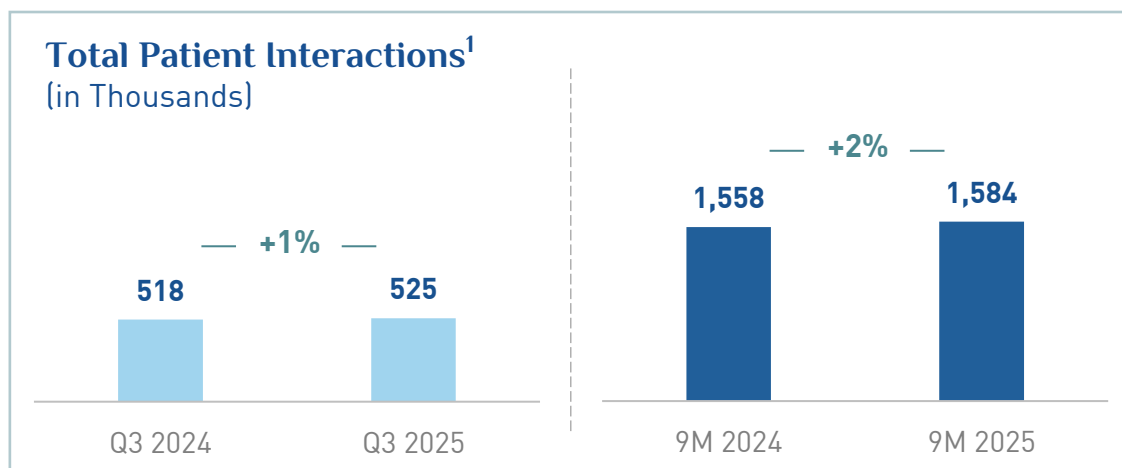
Commentary

- **UAE Care** delivered a **2% top-line growth in 9M FY25** driven by **higher patient volumes** supported by capacity expansion, new clinic openings, extended hours and the onboarding of new specialist physicians.
- EBITDA's modest decline over **9M FY25** reflects front-loaded investments tied to ongoing **network expansion** initiatives.
- Q3 revenue declined primarily due to regulatory changes, including the implementation of the **Unified Purchasing Program (UPP)**, leading to the recognition of pharmacy revenues relating to government mandated programs on a net margin basis.
- Normalizing for the UPP impact, **Q3 revenues achieved high single-digit YoY growth.**



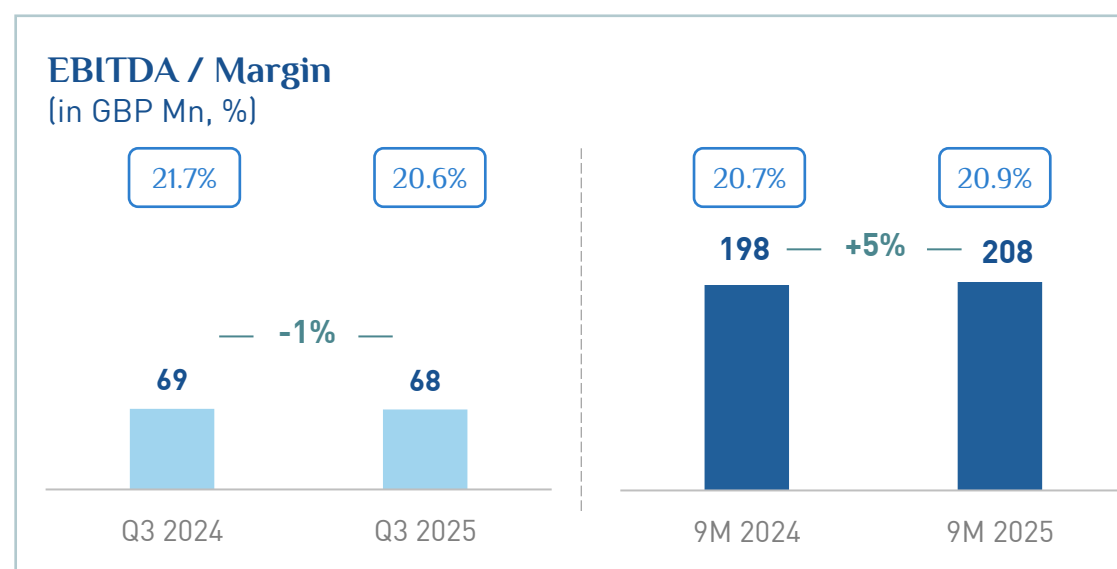
UK Care: Robust Growth in Core Specialties

Healthcare



Commentary

- **Circle delivered robust growth** across inpatient, day case and outpatient revenues, with activity focused on higher-acuity cases. Both private insured and NHS-funded activity recorded solid growth, **driven primarily by core specialties** including orthopedics, general medicine, cardiology & oncology
- **EBITDA margin improved in 9M 2025**, supported by higher revenue per case driven by favorable case mix, increased clinical complexity and pricing optimization.
- **In Q3, EBITDA** was impacted by a **c.GBP 3mn** regulatory change related to NIC². Adjusting for this, EBITDA grew by **3%** with stable margins. The year-to-date impact of this regulatory change totals GBP 6mn.

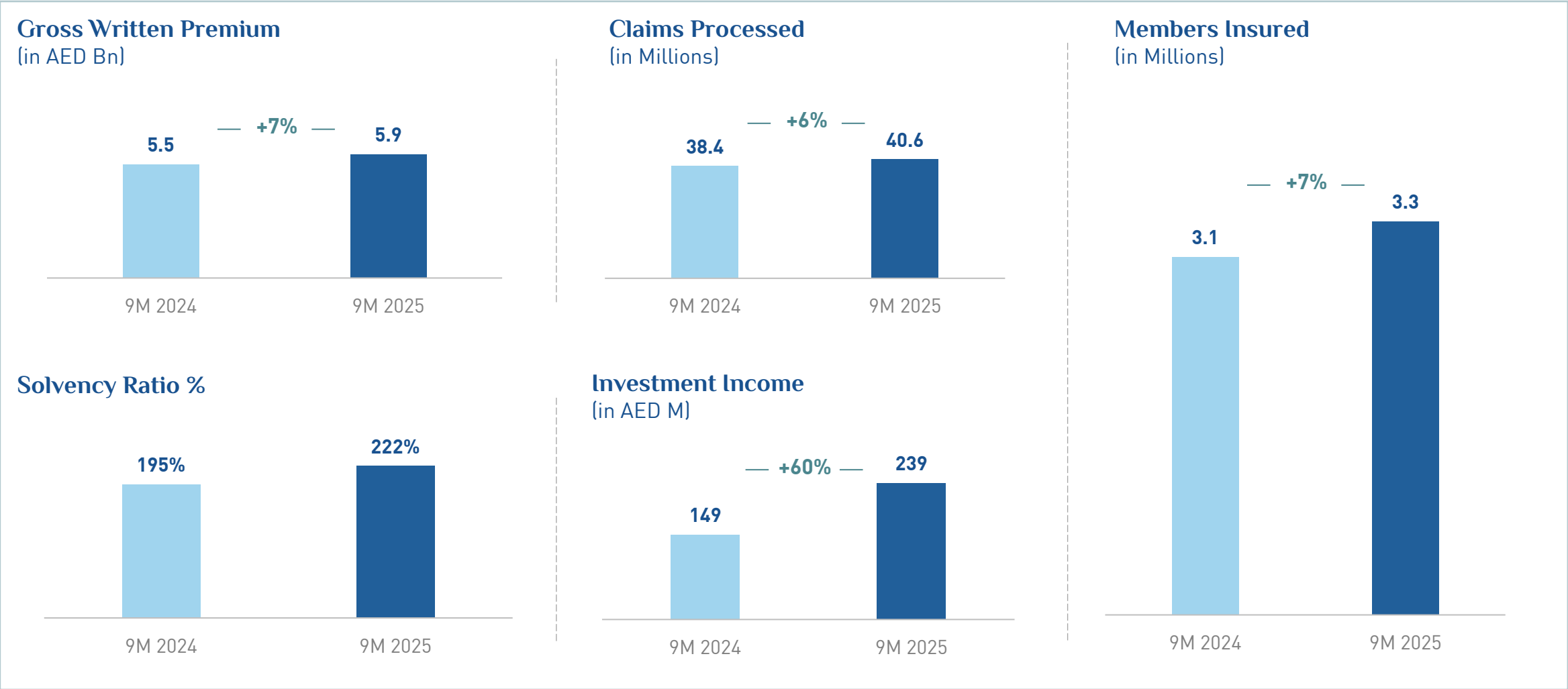


¹ Includes Outpatient, Inpatient and Day Cases. ² National Insurance Contribution



Cover: Strong Results Across All Metrics

Insurance





Financial Review



Group: Robust Revenue Growth Trajectory with Higher Margins

AED Mn	Q3 2024	Q3 2025	Δ%	9M 2024	9M 2025	Δ%
Revenue	6,452	6,527	+1.2%	18,956	20,101	+6.0%
EBITDA	970	1,150	+18.6%	3,126	3,470	+11.0%
Margin	15.0%	17.6%	+2.6pp.	16.5%	17.3%	+0.8pp.
Profit before tax	472	569	+20.6%	1,528	1,744	+14.1%
Margin	7.3%	8.7%	+1.4pp.	8.1%	8.7%	+0.6pp.
Net Profit	432	522	+20.7%	1,436	1,550	+7.9%
Margin	6.7%	8.0%	+1.3pp.	7.6%	7.7%	+0.1pp.

Commentary

- **Group revenue maintained strong momentum through Q3**, contributing to a strong YoY performance for 9M 2025.
- **EBITDA increased by 11% YoY** to AED 3.5 billion, with margins improving to 17.3% despite regulatory impacts in both the UAE and UK, reflecting robust performance across both Care and Cover.
- **Net profit rose by 7.9% YoY to AED 1.55 billion**, despite the increase in corporate tax rate to 15% from 9% last year (Pillar Two tax), with the net profit margin improving to 7.7%, underscoring sustained profitability and operational discipline.



Care: Revenue & EBITDA Growth Supported by Capacity Expansion

Healthcare

AED Mn	Q3 2024	Q3 2025	Δ%	9M 2024	9M 2025	Δ%
Revenue	4,704	4,563	-3.0%	13,903	14,381	+3.4%
EBITDA	752	881	+17.2%	2,578	2,692	+4.4%
Margin	16.0%	19.3%	+3.3pp.	18.5%	18.7%	+0.2pp.
Profit before tax	270	315	+16.6%	1,029	1,011	-1.8%
Margin	5.7%	6.9%	+1.2pp.	7.4%	7.0%	-0.4pp.
Net Profit	251	301	+19.9%	986	908	-7.8%
Margin	5.3%	6.6%	+1.3pp.	7.1%	6.3%	-0.8pp.

Commentary

- Group healthcare revenue grew by over **3%** in 9M 2025, primarily driven by **higher patient** and **diagnostics volumes**, supported by ongoing capacity and service expansion.
- The revenue decline in Q3 was confined to UAE Care, primarily due to regulatory changes**, including the UPP implementation, which resulted in pharmacy revenues from government programs being recognized on a net margin basis. **Adjusting for the UPP impact, Q3 revenues grew at a high single-digit rate YoY.**
- EBITDA and EBITDA Margin improved in 9M 2025** reflecting operational efficiency and service enhancements across the network off-setting the regulatory changes in both the UAE and the UK.
- Net profit over 9M 2025** was impacted by non-operational items¹ and a **higher tax rate of 15%**, compared to **9% last year**, following the implementation of Pillar Two tax requirements.
- Normalizing for the above, **net profit margin rose by 50 basis points to 7.7%** compared to 7.2% in 9M 2024.

Note: Care includes Hospitals, Diagnostic, Procurement and Technology and Eliminations and Adjustments.

¹ Share of profit in Ardent was reclassified from being an associate to an investment at fair value post its listing in July 2024. Also, the current period includes the PPA intangibles and SSMC property rental charge, Yas Clinic Group / ADSCC was divested at the beginning of Q2'24



Cover: Sustained Revenue Growth with Improved Margins

Insurance

AED Mn	Q3 2024	Q3 2025	Δ%	9M 2024	9M 2025	Δ%
Revenue	1,748	1,964	+12.4%	5,053	5,720	+13.2%
EBITDA	218	269	+23.7%	548	778	+42.0%
Margin	12.5%	13.7%	+1.2pp.	10.8%	13.6%	+2.8pp.
Profit before tax	202	254	+25.8%	499	733	+46.9%
Margin	11.6%	12.9%	+1.4pp.	9.9%	12.8%	+2.9pp.
Net Profit	181	220	+21.8%	451	642	+42.5%
Margin	10.3%	11.2%	+0.9pp.	8.9%	11.2%	+2.3pp.

Commentary

- **Strong growth in the Insurance segment** was driven by renewals and new customer acquisitions, underscoring continued market momentum.
- **Membership increased by 7% year-over-year**, reflecting high customer trust and a strong value proposition.
- **EBITDA Growth continued in Q3**, supported by operational efficiency initiatives including AI-enabled cost management programs and enhanced claims management.
- **Net profit grew by 42.5%**, despite the impact of Pillar Two tax implementation*, driven by strong customer retention and robust investment returns.

Strong Growth in Free Cash Flow

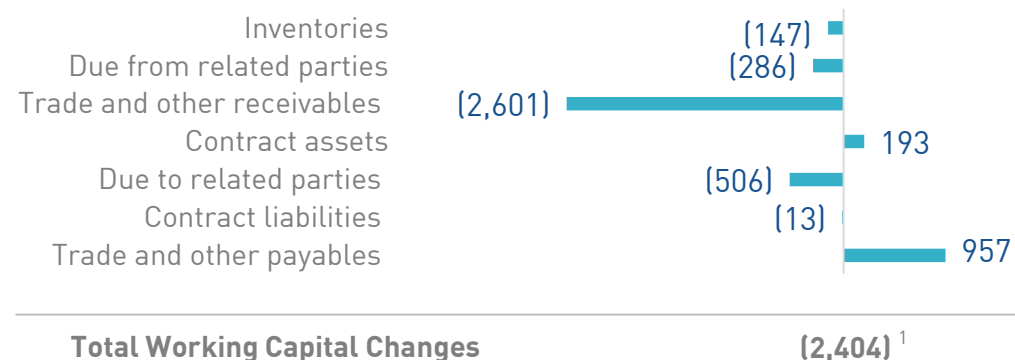
AED Mn	9M 2024	9M 2025
EBITDA	3,126	3,470
Change in Net Working Capital ¹	(2,521)	(2,404)
Other operating activities	831	629
Maintenance CAPEX	(492)	(305)
Growth CAPEX	(150)	(189)
Adj. Free Cash Flow ²	794	1,201
Adj. Free Cash Flow to EBITDA	25%	35%

Commentary

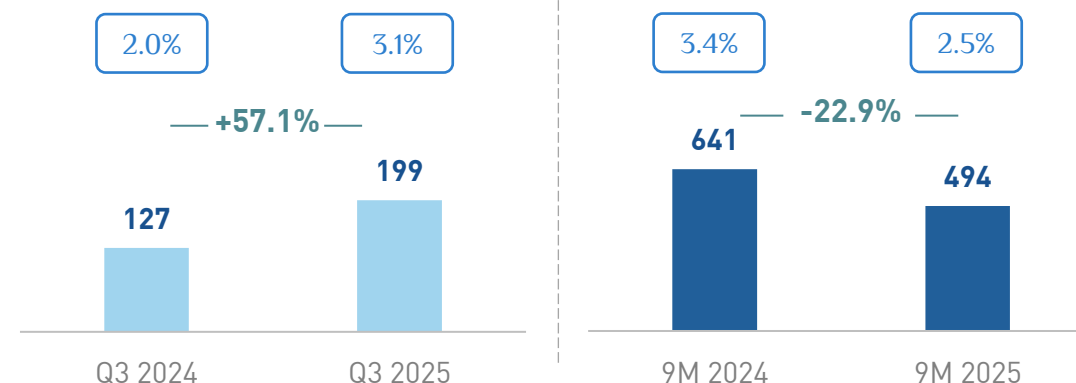
- **Working capital management improved YoY**, driven by enhanced receivables collection and more efficient supplier management.
- **Adjusted Free Cash Flow increased significantly in 9M 2025**, largely attributable to a higher EBITDA, lower Net Working Capital and CAPEX.

Working Capital Changes (in AED Mn)

9M 2025



Total Capex / % of Revenues (in AED Mn, %)



¹ Working capital does not include reinsurance contract assets/liabilities, other liabilities and restricted cash

² Adj. FCF is the sum of cash flow from operations and the capex additions incurred for PPE and intangibles



Strong Financial Position Supporting Strategic, Value-Driven Investments

Total Assets (AED Bn)

49.5

▲ +2% year-to-date

Cash & Bank Balance (AED Bn)

8.3

▼ -31% year-to-date

Net Debt / EBITDA

1.3x

Post IFRS

Commentary

- **The balance sheet remains strong**, with a Net Debt to EBITDA ratio of **1.3x**.
- After accounting for lease liabilities and restricted cash, PureHealth's **net debt position reflects solid financial health** and ample flexibility to pursue M&A opportunities in line with the Group's balanced capital allocation strategy.
- The Group made an **early repayment** of AED 1.85 billion in outstanding debt originally due in 2027.

Total Liabilities (AED Bn)

28.6

▲ -1% year-to-date

Total Lease Liabilities (AED Bn)

13.2

▲ +6% year-to-date

Total Bank Debt (AED Bn)

0.0

▼ -100% year-to-date

Total Non-Lease Liabilities (AED Bn)

15.4

▼ -6% year-to-date

Net Debt (AED Bn)

5.9

▲ +64% year-to-date



Outlook & Guidance



On Track Toward Medium-Term Strategic and Financial Targets

	Revenue Growth	International Revenue Share ¹	EBITDA Margin	CAPEX as % of Revenue	Net Debt ² / EBITDA
9M 2025 Results	+6%	23.9%	17.3%	2.5%	1.3x
Medium-Term Target (2025-2029)	Mid-to High Teens	c. 50%	Low 20s	<5%	3.0x

¹ Share of international business as % of revenue, after intercompany eliminations
² Net Debt includes lease liabilities, adjusted for restricted cash items



Appendix



Overview of Our Integrated Portfolio of Healthcare Assets

Care (Healthcare)

Cover (Insurance)

Hospitals

Diagnostics

Procurement

Technology

Health Insurance



9M 2025 Segment¹ Value & Contribution in %

Revenue	AED 14,637 Mn (57%)	AED 847 Mn (3%)	AED 3,890 Mn (15%)	AED 711 Mn (3%)	AED 5,720 Mn (22%)
EBITDA	AED 2,263 Mn (63%)	AED 241 Mn (7%)	AED 220 Mn (6%)	AED 94 Mn (3%)	AED 778 Mn (22%)
Net Profit	AED 737 Mn (41%)	AED 175 Mn (10%)	AED 186 Mn (10%)	AED 64 Mn (4%)	AED 642 Mn (36%)
Total assets	AED 46.8 Bn (71%)	AED 3.4 Bn (5%)	AED 4.8 Bn (7%)	AED 0.8 Bn (1%)	AED 9.8 Bn (15%)

¹ As per segment note of financials



Built to Scale: A Platform for Global Growth and Strategic Value Creation

Enabling Expansion through Clinical Excellence, Cost Synergies, and Digital Infrastructure

Access to Global Growth

- Capturing growing private healthcare demand in developed markets
- Geographic risk diversification
- Currency risk diversification



Operational Synergies

- Global purchasing agreements with vendors driving cost savings
- Shared digital infrastructure across the group
- AI & Data Collaboration
- Cross-border clinical talent development and mobility to address critical healthcare workforce shortages



Clinical & Digital Uplift

- Transfer of advanced clinical protocols and technologies to enhance both the quality and breadth of services offered
- Expanding access to a broad network of sub-specialties to enhance patient experience



Strategic Positioning

- Positioning PureHealth as a world-class, future-ready healthcare group
- Establishing a scalable platform for expansion across developed markets and beyond





Sub-Specialty and Complex Care with Strong Clinical Performance






Transplants

23 Liver and 97 Kidney Transplants carried out in 9M 2025 with a total of 768 Kidney Transplants since inception



Precision Kidney Cancer Surgery - SEHA

A 35-year-old patient underwent a complex para-aortic lymphadenectomy and partial nephrectomy, preserving 80% kidney function while completely removing chromophobe kidney cancer. The patient is now cancer-free.



Advancing Complex Case Management - SSMC

SSMC's Maxillofacial, Head and Neck team performed the UAE's first case using neoadjuvant immunotherapy before surgery for locally advanced head and neck cancer. The approach, improves survival and underscores SSMC's leadership in advanced oncology care.



Solutions for Sleep Apnea - SSMC

SSMC completed Abu Dhabi's first Hypoglossal Nerve Implant, a surgical therapy that stimulates tongue movement to keep airways open. This milestone positions SSMC as a subspecialty centre for treating moderate-to-severe OSA patients intolerant to CPAP therapy.



Paediatric Pacemaker

A 12-year-old child presenting with a critically low heart rate (30-40 bpm) and complete heart block following a fall underwent successful elective transvenous permanent pacemaker insertion.



Complex Thoracic Oncology - SEHA

Milestone achievement in Thoracic oncology with successful completion of highly complex, high-risk Stage IV thymoma debulking surgery, requiring advanced thoracotomy techniques and multi-specialty coordination, underscoring our position as a regional leader in complex thoracic and oncologic care



Complex Paediatric Care

SSMC team performed a rare procedure performing laparoscopic subtotal pancreatectomy in a 4-month baby for Nesidioblastosis



Auditory Brainstem Implant (ABI) – SSMC

SSMC team carried out 1st ABI Implant within the Abu Dhabi Region marking a major milestone in regional healthcare, offering advanced neuro-otological care locally and reducing the need for patients to travel abroad.


Circle Health Group



Cytoreductive surgeries

- 72 Cytoreductive surgeries for Pseudomyxoma performed to date



Complex Cardiac Cases - YTD

- 52 Coronary artery bypass grafts (CABG)
- 31 Aortic valve replacements/repairs
- 14 TAVI (Transcatheter Aortic Valve Implantation)
- 25 Mitral valve replacements or repairs



Robotic Assisted Procedures

- 2,250 robotic assisted procedures performed to date
- 368 VELYS robotic surgeries performed to date



Spine Related

- 112 Complex spinal surgeries

Q3 2025 Additional Key Highlights

Accelerating growth through strategic acquisitions, strong collaboration and continuous innovation elevating clinical excellence, specialized care, and regional reach

Care (Healthcare)



SEHA Clinics Recognition at Arab Hospitals Federation Awards - 2025

SEHA Clinics earned multiple Gold and Platinum distinctions across key categories including:

- Safety & Quality of Care
- Patient-Centered Care
- Leadership & Governance



Launch of the Epilepsy Monitoring Unit (EMU) Clinic at SSMC

EMU Clinic reinforces our commitment to advancing neurological care. The clinic provides specialized services for patients with seizure disorders, offering comprehensive diagnostic and treatment capabilities that enhance patient outcomes and strengthen our neuroscience program.

Cover (Insurance)



Daman, won major awards at the recent NAFIS awards, honoring exceptional efforts in supporting the UAE's Emiratization initiatives

- **First place** in the Large-Sized Entities Insurance Sector
- **Diamond Category** for Emiratisation and empowering National Talent



Balance Sheet

AED Mn	FY 2024	9M 2025	Δ%
Total Non-Current Assets	25,844	27,787	8%
Right of use assets	11,019	11,200	2%
Intangible Assets	8,644	8,839	2%
Property & equipment	3,277	3,240	-1%
Other non-current assets	2,904	4,508	55%
Total Current Assets	22,731	21,681	-5%
Trade & other receivables	4,843	7,504	55%
Cash & Bank Balance	11,978	8,284	-31%
Reinsurance contract assets	1,527	1,539	1%
Other current Assets	4,383	4,354	-1%
Total Assets	48,575	49,468	2%
Total Non-Current Liabilities	16,757	15,530	-7%
Lease liabilities	12,205	12,793	5%
Borrowings	1,834	9	-100%
Employee end of service benefits	1,506	1,530	2%
Other non-current liabilities	1,212	1,198	-1%
Total Current Liabilities	12,081	13,058	8%
Trade & other payables	7,576	8,615	14%
Lease liabilities	307	439	43%
Contract liability	57	44	-23%
Borrowings	26	0	-100%
Other current liabilities	4,115	3,960	-4%
Total Liabilities	28,838	28,588	-1%
Total Equity	19,737	20,880	6%



Income Statement

AED Mn	Q3 2024	Q3 2025	Δ%	9M 2024	9M 2025	Δ%
Revenue	6,452	6,527	1%	18,956	20,101	6%
Cost of sales	(4,539)	(4,714)	4%	(14,019)	(14,979)	7%
Gross profit	1,913	1,813	-5%	4,937	5,122	4%
G&A expenses incl. selling & distribution	(1,255)	(1,355)	8%	(3,115)	(3,492)	12%
Finance costs	(218)	(185)	-15%	(604)	(578)	-5%
Other operating income	32	296	839%	310	692	123%
Profit before tax	472	569	21%	1,528	1,744	14%
Income tax expense	(40)	(47)	19%	(92)	(194)	111%
Profit for the year	432	522	21%	1,436	1,550	8%



Cash Flow Statement

AED Mn	Q3 2024	Q3 2025	Δ%	9M 2024	9M 2025	Δ%
Net Profit for the period before tax	472	569	21%	1,528	1,744	14%
Non-cash Adjustments	645	529	-18%	1,764	1,684	-5%
Working Capital Changes ¹	244	304	24%	-2,521	-2,404	-5%
Employees' end of service benefits paid net	-27	-47	71%	-113	-148	31%
Other	513	-324	-163%	778	818	5%
Net cash, operating activities	1,847	1,031	-44%	1,436	1,694	18%
Net cash, investing activities	-846	-222	-74%	-4,020	-1,846	-54%
Net cash, financing activities	-228	-203	-11%	501	-2,802	-659%
Net changes in cash & cash equivalents during the period	773	606	-22%	-2,083	-2,954	42%
FX rate changes during the period	41	-13	-132%	35	65	86%
Cash & cash equivalents at the beginning of the period	5,125	5,307	4%	7,987	8,789	10%
Cash & cash equivalents at the end of the period	5,939	5,900	-1%	5,939	5,900	-1%

1) Working capital does not include reinsurance contract assets/liabilities, other liabilities and restricted cash



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